



Major Partnerships Officer
Rugby
£25000 - £27500
Full time

We are working with an award-winning international development charity to recruit an experienced Major Partnerships Officer to join the busy and supportive team at this exciting time of growth.

The role will entail:

- To work alongside the rest of the Major Partnerships team and colleagues across international offices, generating income and increasing influence and impact
- To develop strong relationships with major donors, corporate partners and trusts and foundations
- To identify new funding opportunities through research, analysing fundraising trends and evaluating market information
- To manage your own portfolio donors, producing tailored proposals and appeals for new and existing supporters
- To prepare donor reports, manage donations and update and maintain the Raisers Edge database

The ideal candidate will:

- Have a successful track record in fundraising from major donors, corporate partners or trusts and foundations
- Will be a clear communicator, with a good knowledge of systems and processes and a strong eye for detail
- Experience with Raisers Edge database
- Preferably have experience or passion for overseas development

Please note we regret that due to the high volume of CVs received we cannot give individual feedback to candidates. If you are not contacted within 5 working days of submitting your CV please assume your application has been unsuccessful on this occasion. Lighthouse Placements Ltd. is an equal opportunities employer and committed to a policy of treating all employees and job applicants equally regardless of race, colour, ethnic origin, nationality, national origin, religion or belief, gender, sexual orientation, gender reassignment, age or perceived age, marital or civil partnership status or disability.